

CONTENTS

'If anyone can, Saunders can'

'Fire, Fire, Fire...'

'Paris would approve'

'Anything you say Toyota-San'

'A job set in stone'

'Cementing our relationship'

'Wot ever - NEXT'

'They are a right bunch of animals'

'Burning the midnight oil'

'Ship Ahoy'

'LIVING IN BLISS (FORD)'

Are you in control?

Any other news?

REFERENCES

Below you will find a selection of companies and organisations with whom we work.

- Arundel Castle
- Bentley of Surrey
- Bird World
- Bourne Leisure
- Blooms of Bressingham
- Carte Blanche Greetings
- Colets Health & Fitness
- Comfort Inn
- Chatsworth Hotel
- Cordek
- Dolphin Head Group
- Farnham Castle
- Fire Service Benevolent Fund
- Fishers Farm Park
- Ford Prison
- Ford Motor Company
- Goodwood Estate
- GRS Engineering
- Hillier Garden Centre
- Hilton Hotels
- Ibstock Bricks
- J Sainsbury plc
- John Wiley & Sons Ltd
- Kite Glass
- Lec Refrigeration
- LSG Skychef
- Lufthansa Sky Chefs
- MJ McCabe and Sons
- Mannings Heath Golf Club
- Novartis Pharmaceuticals
- Orkney Boats
- Parafix Tapes and Conversions
- Pennells Carpets
- Plumpton College
- Portsmouth Naval Trust
- Royal Grammer School
- Southern Water
- St. Nicolas' School
- Tarmac Topfloor
- The Body Shop International PLC
- Ultramotive
- Wispers School
- Volvo Truck and Bus
- Vosper Thornycroft
- Vye's of Hove
- XSYS Print Solutions

WHERE DO WE WORK?

• INDUSTRIAL WAREHOUSES

• COMMERCIAL OFFICES

• FACTORIES

• GARAGES

• ZOOS

• STATELY HOMES & BARNES

• HOTELS & RESTAURANTS

• GARDEN CENTRES

• AIRPORTS

• CATERING FACILITIES

• PRODUCTION LINES

• BAKERIES

• PRINTERS

• NURSING HOMES

• WORKSHOPS

• SWIMMING POOLS

• ENTERTAINMENT FACILITIES

• CHURCHES

• SCHOOLS



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• 'If anyone can, Saunders can'



If anyone can, Saunders can.... Install heating systems that is. We have recently completed a new warm air heating system for Nordiko in Portsmouth, part of the Canon Group. The project consisted of high efficiency Ambirad UDSA heaters and controllers which meet with the Government Enhanced Capital Allowance scheme. We are actively involved

in several high efficiency installations and Carbon Trust applications for both heating and cooling systems. Al Gore would be pleased.

• 'Anything you say Toyota-San'

When the world's largest car manufacturer wants to use your services you don't decline. Toyota being one of the major sponsors of this years Goodwood Festival of Speed, commissioned a 38metre high structure resembling a Japanese gateway representing their Japanese origins, in the style of a Japanese temple. The structure stood at the front of Goodwood House and required lighting, so a division of our electrical department lead by Gary Smith rose to the challenge installing flood lighting within the structure to illuminate the five famous race cars suspended below it. Due to the height of the display, we also had to install an aircraft-warning beacon on the top of the structure as required by the CAA.



• 'Wot ever - NEXT!'



The engineers are always asking about their NEXT job. Well we had the answer this time, sending them to a new NEXT retail development in Hampshire. The project involved the installation of a Reznor warm air heater, gas boiler and Thermoscreens door curtain, all carried out in a short space of time to meet a tight programme. The engineers were delighted but like filling a bath with the plug out, duly asked, What's NEXT boss?

• 'Fire, Fire, Fire...'



Leading fire engine manufacturer Alexander Dennis recently awarded us the installation of a cooling system to their IT server room at one of their facilities in Guildford. We duly obliged to the emergency and installed two Daikin ducted units keeping the area cool, thereby allowing their computer systems to operate effectively....

keeping the fire engines rolling off the production line. This subsequently allowed all of the fires to be put out and the World to be saved. Who said our work wasn't important.

• 'A job set in stone'



It was a pleasure to install replacement air conditioning and to be asked to service the existing boiler plant at the CASS Sculpture Foundation set in the Sussex hills. The foundation, which is a charity, is recognised internationally as the home of 21st century

British sculpture. The air conditioning unit installed was a Fujitsu inverter heat pump. This modern technology provides all year round temperature control whatever the weather or conditions outside. The oil-fired boilers brushed up well giving them another year of service. All in all it was a work of art.

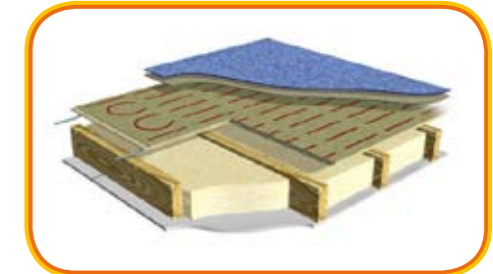
• 'They are a right bunch of animals'



Yes, but that is what you expect to find at a Children's animal Farm! Goats, horses, sheep and heating engineers wander freely at the multi award-winning Fishers Farm Park at Wisborough Green in West Sussex, one of our longstanding customers. The children also need to be fed and

kept warm so every year we service the LPG catering and heating plant at the various buildings around the grounds. It is a 'pig' of a job but we don't mind getting stuck in. Just don't tell the ducks, they would go quackers....

• 'LIVING IN BLISS (FORD)'



We have recently been involved with a rather large dwelling in the Hampshire village of Blissford. The project included the installation of underground pre-insulated plastic pipework linked to an OSMA

underfloor heating system in the new extension area, fed from existing boiler plant. The main house was cooled via a newly developed Daikin inverter chiller unit feeding ceiling mounted fan coils. The impressive property, larger than some hotels, presented a challenge both technically and aesthetically. With both modern heating and cooling the proud owners can certainly say they live in Bliss.

• 'Paris would approve'



We were recently appointed the heating and ventilation servicing contract for the Hilton Avisford Park Hotel. The hotel has a vast array of plant, from small boilers up to gas fired laundry equipment and large air handling units. The Avisford Park itself offers first class accommodation to

international travellers. We are sure Ms. Hilton herself would have appreciated such comfort after her recent time away.....

• 'Cementing our relationship'



Once again Saunders Specialised Services were called to the rescue at the Tarmac cement works site in the historic Roman City of

Chichester in West Sussex, to install a replacement process flow pump to underground pipework. The pump provides hot water to dry the concrete lintels manufactured at the plant.

At another Tarmac site in Taunton Somerset, involved in the production of prison cells, we also recently installed a Powrmatic oil fired cabinet heater to one of their carpentry workshops, providing local air circulation in the summer and warm air in the winter. The job was a success, our engineers escaping just before they locked up.

• 'Burning the midnight oil'



Kevin Murrell and Eamonn Cashman were again recently called in to Alpha Flight Services at Crawley. Alpha Flight provide around 60 million airline meals every year, so when they experience problems with their water supply they need urgent attention. Arriving on site late in the evening Kevin & Eamonn worked tirelessly throughout the night to carry out remedial work to restore the water supply as quickly as possible, leaving site around 4am feeling somewhat jet lagged without even leaving the country.

• 'Are you in control?'



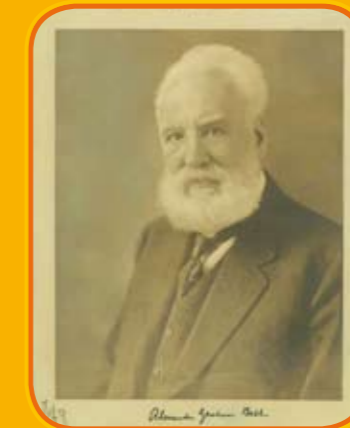
Stuart Philips-Keep, one of our resident panel builders has had another busy summer, designing and building bespoke heating and boiler control panels for discerning customers such as Farnham Castle & St Nicholas' School, both of whom are soon to have replacement boilers installed by Saunders Specialised Services during the autumn ready for the winter months.

• 'Ship Ahoy'



Once again we were asked to service the heating plant at Vosper Thornycroft Halmatic in Portsmouth, one of Britain's largest ship builders. The equipment consists of boilers and gas fired Powrmatic cabinet and unit heaters, which are located in the large manufacturing facility. With much of the work being carried out at high level, it was a tall order but we completed the work on time and the heating equipment is now all ship shape for another winter season.

• 'Go on give them a bell...'



You don't need to be Albert Einstein to see the need to reduce energy costs in the workplace. Lighting, heating and cooling all cost money and burn fuel. At Saunders Specialised Services we are aware of this and can provide assistance on methods to improve your organisation's running costs. Low energy lighting, improved controls and sensors, high efficiency heating and cooling plant all assist in reducing energy usage in the workplace. So give us a Bell to discuss your needs. Alexander would approve.